



## SHOW REPORT

**Time:** December 7 – 10, 2016

**Venue:** Saigon Exhibition & Convention Center (SECC).  
799 Nguyen Van Linh, Dist 7, HCMC.

**Organizers:** Vietnam Advertisement & Fair Exhibition JSC – VIETFAIR  
Vietnam and International partners

### Sponsors & Supporters

- Ministry of Industry and Trade
- Ministry of Construction
- Ministry of Planning & Investment
- Ministry of Transportation
- Ministry of Science & Technology
- HCMC People's Committee
- HCMC Department of Industry & Trade
- Consulate General of People Republic of China in HCMC
- Consulate General of the Socialist Republic of Vietnam in Guangzhou
- Related Ministries, Departments
- Vietnam Federation of Civil Engineering Associations
- Vietnam Federation of Mechanical Engineering Associations
- Vietnam Association of Mechanical Industry
- Vietnam Electrotechnical Industry Association
- Vietnam Automation Association
- Vietnam Welding Society
- HCMC Association of Mechanical Engineering
- HCMC Union of Business Associations
- HCMC Mechanical and Electrical Association
- Vietnam Steel Association (VSA)
- Vietnam Foundry and Metallurgy Science and Technology Association (VFMSTA)
- German Engineering Federation (VDMA)
- Vietnam Oil and Gas Group, Vietnam Rubber Group, Vietnam National Chemical Group
- Vietnam Pesticide Association
- Vietnam Fertilizer Association, Chemical society of Vietnam
- Vietnam Paint - Printing Ink Association
- Vietnam Economic Association
- Vietnam Industry & Trade Information Center (VITIC) – Ministry of Industry & Trade
- Dong Nai Industry Promotion Center
- Ba Ria – Vung Tau Trade Promotion Center
- Tay Ninh Investment - Trade – Tourism promotion center
- Information and Industrial Service Center of HCMC Export Processing and Industrial Zones Authority
- Dong Nai Industrial Zones Authority
- Binh Duong Industrial Zones Authority
- Hai Phong Industrial Zones Authority, ...

### Publicity Supports

- Mechanical Magazine, Construction Magazine
- Investment Review Newspaper, Vietnam Economic Times
- Vietnam Business Forum Newspaper
- Vietnam Television (VTV), Ho Chi Minh City Television (HTV), Vietnam News Agency, VOV, VTC, Info TV, VITV, FBNC, VOH, VOV TV, ...
- Tay Ninh Portal.
- Website:Industrysourcing, Hoichocongnghiep, Hiendaihoa, Danhbadoanhngghiep, Automation, Vietmachine, Cokhicongnghiep,...
- Allianz Media – Singapore
- Ringier Trade Media; 10times.com
- International Metalworking
- Forums, Conferences in the related fields ...

**Scale:** Approx. 8000 sqm; 450 booths, 250 exhibitors from 22 countries & regions:

**Countries and regions, National pavilions:** Austria, Czech Republic, Germany, USA, Italy, Spain, Netherlands, Poland, Britain, Sweden, India, Taiwan, South Korea, Hong Kong, Indonesia, Japan, Philippines, Singapore, Canada, Thailand, China, Vietnam ...,

**Major exhibits:**

**1. Industrial Machinery Equipment, Material - Metal Industry & Fixed Hardware – CHF:**

**VINAMAC:**

Forklift, Warehouse transport... Construction machinery... Packaging, Agricultural machinery, Gardening machinery & equipment... compressor, Pressure measurement instrument..., chiller system, hand tools, motor, industrial valve, bearings...

**2. Metal, Metallurgy, Metal pipe, Steel, Metalworking – VIMM:**

Steel, Steel pipes, Metal, Metallurgy... Metal casting, Metalworking... Refractory, Titanium material, Abrasion resistant material..., Anti-rust oil...

**3. Machinery Equipment, Technology for Welding & Metalworking, Metal Industry & Fixed Hardware – IMF – CMF – Metal & Weld – CHF:**

**Machinery Equipment – IMF – CMF:** Forklift, Warehouse transport... Construction machinery... Packaging, Agricultural machinery, Gardening machinery & equipment... compressor, Pressure measurement instrument..., chiller system, hand tools, motor, industrial valve, bearings...

**Welding & Metalworking Technology – Metal & Weld:**

Welding, Cutting equipment and accessory..., Metalworking..., Grindstone...,

Manufacturing machinery, Nut, Bolt, Screws, Rivet...processing, Spring washer, Flat washer..., Anti-corrosion cable...

**4. Chemical, Paint & Coatings Industry – VinaChem, VinaCoatings:**

Basic Chemicals & Commodity Chemicals..., Industrial Chemicals, Detergents, Descaling agents, bleach, Reverse Blotting papers, Waste water treatment..., Agrochemical, Fertilizers... Pesticides, Herbicide, Fungicide, Plant growth stimulants..., Dyeing Chemicals, dye, Color powder, Synthetic Chemicals, Natural Chemicals, Medicinal & Pharmaceutical Chemical, Machinery, Equipment and Accessory in Chemical Industry..., Plastic, Rubber..., Paints & Coatings, Coating material, Chemical additives in Paint & Coatings, Paint materials, adhesives, waterproofing materials...

Animal feed, Chemicals in animal husbandry, aquaculture.

**5. Textile Printing, Advertisement Equipment and Technology – Vietnam Texprint, Vietnam Sign:**

Thermal transfer printer, automatic printing, inkjet and screen printing... printing materials..., patterned printing... Textile Printing machinery, equipment..., automation and waste treatment, environmental protection...

**Daily main activities at the exhibition**

<b>Date</b>	<b>Time</b>	<b>Main Activities</b>	<b>Venue</b>
07/12	08:30-09:00	Welcoming officials, delegates Dragon Dance performance celebrating the Exhibition	Entrance Hall of SECC
	09:00-10:00	<b>Exhibition Opening Ceremony</b>	Opening Stage Main Hall - HALL A
	13:30-16:30	<b>Specialized Conference for Textile Industry</b> <u>Scale:</u> 200 attendees <u>Hosts, organizers:</u> Vietnam Textile & Apparel Association (VITAS); Ho Chi Minh City Association of Garment-Textile-Embroidery-Knitting (AGTEK); Binh Duong Textile Association (BDTAS); Vietnam Advertisement and Fair Exhibition JSC (VIETFAIR); HongKong Allallinfo Media Group <u>Participants:</u> Enterprises, experts from Associations of related industries, Exhibition visitors.	<b>Conference Room 2</b> HALL A
	14:00-17:00	<b>Specialized Conference - Seminar on fertilizer, pesticide</b> <u>Scale:</u> 200 attendees <u>Hosts, organizers:</u> Department of plant protection – Ministry of Agriculture and Rural Development; Department of Crop Production - Ministry of Agriculture and Rural Development; Vietnam Pesticide Association; Fertilizer Association of Vietnam, Vietnam Paint and Printing Ink Association; China Council for the Promotion of International Trade – Chemical Industry Branch (CCPIT CHEM); Vietnam Advertisement and Fair Exhibition JSC (VIETFAIR) <u>Participants:</u> Enterprises, experts from Associations of related industries, Exhibition visitors.	<b>Conference Room 1</b> HALL A
	16:30-16:45	CUSTOMER APPRECIATION lucky draw	<b>Conference Room 1</b> HALL A
08/12	08:00	Enterprises in Pesticide industry visit H.A.I Agrochem Factory. Address: 28 Mac Dinh Chi, ĐaKao Ward, District 1, HCMC.	Xuyen A Industrial Zone, Long An
	09:30-12:00	<b>Specialized Conference - Seminar on Welding, Metalworking</b> <u>Scale:</u> 200 attendees <u>Hosts, organizers:</u> Vietnam Welding Society (VWS); Vietnam Automation Association (VAA); Ho Chi Minh City University of Technology (HUTECH); Vietnam Advertisement and Fair Exhibition JSC (VIETFAIR); GF Future (Hong Kong) Co., Ltd; Poly International Exhibition Co., Ltd. <u>Participants:</u> Enterprises, experts from Associations of related Industries, Exhibition visitors.	<b>Conference Room 2</b> HALL A
08/12	10:00-11:00	<b>Conference - Heat treatment technique for special rolled steel</b> <u>Hosts, organizers:</u> Vietnam Advertisement and Fair	<b>Conference Room 1</b> HALL A

		Exhibition JSC (VIETFAIR); Guangdong STRONG Metal Technology Co., Ltd. GF Future (Hong Kong) Co., Ltd <u>Participants</u> : Enterprises in Steel and Steel Rolling Industry, experts from Associations of related industries, Exhibition visitors..	
	14:00 – 16:30	<b>Specialized Conference on Chemical Industry</b> <u>Hosts, Organizers</u> : Duc Giang Chemical & Detergent Powder JSC, Vietnam Advertisement and Fair Exhibition JSC – VIETFAIR <u>Participants</u> : Enterprises, experts from Associations of related industries, Exhibition visitors.	<b>Conference Room 1</b> HALL A
	13:30-16:30	<b>Conference – Seminar “Vietnam Steel Industry situation in 2016 and 2017 market prospect”</b> <u>Scale</u> : 200 attendees <u>Hosts, organizers</u> : Vietnam Steel Association – VSA; Vietnam Foundry and Metallurgy science and technology Association; Vietnam Advertisement and Fair Exhibition JSC (VIETFAIR); Shanghai CP Exhibition Co. Ltd - Shanghai CP <u>Participants</u> : Enterprises, experts from Associations of related industries, Exhibition visitors.	<b>Conference Room 2</b> HALL A
	16:30-16:45	CUSTOMER APPRECIATION lucky draw	<b>Conference Room 2</b> HALL A
09/12	08:00	Enterprises in fertilizer industry visit Vinacam JSC Binh Dien Fertilizer factory - Long An	Long Dinh Industrial Zone, Hamlet 4, Long Dinh, Can Duoc, Long An
	14:00-16:30	<b>Specialized Conference - Seminar on Machinery and Equipment</b> <u>Scale</u> : 200 attendees <u>Hosts, organizers</u> : Ho Chi Minh City Association of Mechanical Engineering (HAME); Ho Chi Minh City University of Technology; Vietnam Advertisement and Fair Exhibition JSC (VIETFAIR); GF Future (Hong Kong) Co. Ltd; Poly International Exhibition Co., Ltd <u>Participants</u> : Enterprises, experts from Associations of related industries, Exhibition visitors.	<b>Conference Room 2</b> HALL A
	16:30-16:45	CUSTOMER APPRECIATION lucky draw	<b>Conference Room 2</b> HALL A
10/12	Morning	Product Showcase – Customer Meeting	SECC
	10:45 -11:15	CUSTOMER APPRECIATION lucky draw	Front Hall SECC
	13:00	<b>Closing Ceremony</b>	

Show information is updated on our official websites:

[www.vinamacexpo.com.vn](http://www.vinamacexpo.com.vn) >> [www.vietfair.vn](http://www.vietfair.vn) >>

**VIP AT THE OPENING CEREMONY**

1	Mr. Võ Tân Thành	Vice Chairman – Vietnam Chamber of Commerce and Industry
2	Mr. Nguyễn Quang Huy	Deputy Director General – Agency for Southern Affairs of Ministry of Industry and Trade
3	Mr. Hoàng Trung	General Director – Plant Protection Department, Ministry of Agriculture & Rural Development
4	Mr. Phạm Ngọc Minh	Director, Minister Assistant - Ministry of Science and Technology
5	Mr. Vũ Đức Giang	Chairman - Vietnam Textile and Apparel Association
6	Mr. Chu Đức Khải	Vice Chairman, Secretary General – Vietnam Steel Association; Vice Chairman, Secretary General – Vietnam Foundry and Metallurgy Science & Technology Association
7	Ms. Thượng Mỹ An	General Director – SECC
8	Mr. Phạm Ngọc Tuấn	Vice Chairman - HCMC Association of Mechanical Engineering
9	Mr. Nguyễn Ngọc Hoa	Secretary General – Vietnam Welding Society
10	Mr Nguyễn Văn Sơn	Vice Chairman – Vietnam Pesticide Association
11	Mr. Nguyễn Văn Thiệu	Vice Chairman – Vietnam Pesticide Association
12	Mr. Nguyễn Thân	Vice Chairman – Vietnam Pesticide Association
13	Ms. Nguyễn Thị Tuyết Mai	Deputy Secretary General, Head of Ho Chi Minh City Office - Vietnam Textile and Apparel Association
14	Mr. Ngô Trung Kiên	Vice Chairman - HCMC Association of Garment – Textile – Embroidery – Knitting
15	Mr. Nguyễn Văn Ngân	General Director of VIETFAIR Head of Organizing Committee in Vietnam
16	Mr. Hà Đức Vỹ	Head of Office - Austrian Commercial Section /HCMC Office
17	Ms. Lê Thị Hải Đường	Head of Business Delegation / Project - AHK - German Industry & Commerce, HCM Office
18	Mr. Jonh Tang	Director – HCMC TAITRA
19	Ms. Ma Chunyan	Vice Chairman of CCPIT Sub-Council of Chemical Industry Head of International Chemical Exhibition Delegation

20	Mr. Tian Yonghong	Chairman – CCPIT Sub-Council of Metallurgy Industry
21	Mr Li Ronghua	General Director of Great Future - Hong Kong Head of The 20 <sup>th</sup> International Machinery Fair Delegation, The 5 <sup>th</sup> International Exhibition on Metal Working & Welding Technology Delegation.
22	Mr. Chen Gang	General Director of Hong Kong Allallinfo Media Group Head of the International Textile Printing Technology and Equipment Exhibition in Vietnam Delegation
23	Mr. Zheng Zhiming	General Director of Shanghai CP Ltd Head of the 3 <sup>rd</sup> Vietnam Int'l Metalworking & Metallurgy Expo Delegation

Together with the leaders, representatives of Foreign Consulates General, International organizations in Ho Chi Minh City, international delegations; local and national press, televisions; leaders and officials of ministries, branches; departments and units of different cities and provinces; specialists and organizations; Vietnamese and international enterprises.

#### STATISTIC REPORT

<b>Total Exhibition Area (sqm)</b>	8000
<b>Countries &amp; Regions</b>	22
<b>Booths</b>	450
Domestic	100
Foreign	350
<b>Exhibitors</b>	250
Domestic	50
Foreign	200
Satisfied	86%
Committed to Vinamac Expo 2017	81.5%
<b>Visitors</b>	9726
Domestic	8315
International	1411
Professional visitors	6537
Other	3189



THE 11<sup>th</sup> VIETNAM INTERNATIONAL EXHIBITION ON INDUSTRIAL MACHINERY,  
EQUIPMENT, MATERIALS AND PRODUCTS  
VINAMAC EXPO 2016

**Next event:**

The 12<sup>th</sup> Vietnam International Exhibition on Industrial Machinery,  
Equipment, Materials and Products – **VINAMAC EXPO 2017**;

From November 29<sup>th</sup> to December 2<sup>nd</sup>, 2017  
Saigon Exhibition & Convention Center (SECC)  
799 Nguyen Van Linh, Dist 7, Ho Chi Minh City

Concurrent events:

The 22<sup>nd</sup> China Exhibition on Machinery and Equipment in Vietnam – **CHINAMAC FAIR 2017**;

The 22<sup>nd</sup> Int'l Exhibition on Machinery and Equipment – **IMF 2017**;

The 2<sup>nd</sup> Int'l Exhibition on Metal Industry, Hardware And Fastener – **CHF 2017**;

The 6<sup>th</sup> Int'l Exhibition on Metalworking & Welding Technology - **METAL&WELD 2017**;

The 4<sup>th</sup> Vietnam International Metal and Metallurgy Expo – **VIMM 2017**;

The 8<sup>th</sup> Vietnam Int'l Steel and Metalworking Expo – **ISME VIETNAM 2017**;

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